

# Robert-James Sales, Inc.

Issue 37

## PIPELINE

March 2011



Chairman Jim Bokor, Sr., Captain Jared Raskob, Grand Champion Jim Bokor, Jr., Director Charlotte Ambrogio



Captain Jared Raskob releasing the 11.12 pound bonefish



### *Son of tournament namesake wins Jim Bokor Bonefish Tournament*

World class anglers competed April 6 – 8, 2011 in Islamorada for the elusive bonefish. First time angler Jim Bokor, Jr. from Buffalo, NY guided by Captain Jared Raskob were victorious with 1704 points. This team also caught the largest bonefish 11.12 pounds, and released 10 bonefish. Runner-up angler was Troy Pruitt of Naples, FL guided by Captain Brian Helms with 1021 points. The anglers enjoyed 3 days of terrific conditions to catch and release 41 bonefish & 4 permit. The largest permit, 36", was caught by Frank Delucas guided by Captain Mark Krowka. This ties the tournament record. Honorable mention goes to Chris Buckley who caught his first permit on fly with Captain Paul Tejera. Points are awarded by the weight of the fish ranging from 1 point per ounce for a 7 pound bonefish caught on bait to 7 points per ounce to a 13 pound bonefish caught on fly. Bonefish must be a minimum of 7 pounds to be awarded points, release points are earned only if you have a weight fish. Anglers can fish with bait, fly or artificial, with more points awarded on fly and artificial than bait. This was the 15th year of this Islamorada event hosted at Islamorada Fishing Club and Lorelei. The awards were original art by Joe Suroviec of Palm City and Jorge Martinez of Miami.



*From the desk of Mike Luich.....*

*Ever wonder how Twinsburg, a small town of approximately 2200 people got its name? If you guessed it had something to do with twins, you are right!*

*It was originally called Millsville, Ohio. It was renamed in 1819 after two identical twin brothers, Aaron and Moses Wilcox, donated six acres for a town square and \$20.00 towards a new school on the condition that the town's name was changed. Years later in 1976, the Twins Day Festival was born. It was originally created to be a one day Bicentennial event. This year will mark the 36<sup>th</sup> festival with twins from all over the world attending. They say it is the world's largest gathering of twins, and normally on average 1700 sets of twins converge on Twinsburg for a weekend of fun and activities. The Double Take parade on Saturday morning is a wonder to behold in itself. Robert-James Sales moved into Twinsburg in 1977 and I was part of that move from a sales office in Oakwood, Ohio, just five miles down the road. (Yes I am that old) This location has been a wonderful location for us. It is situated perfectly in the middle of our large territory with easy access to major freeways. This allow our trucks easy on access for deliveries and of course all of our LTL and brokered truckers as well. I do believe that part of our success has been our location here in Twinsburg, Ohio. If you ever want to spend a great summer weekend, keep in mind the first weekend of August here in Twinsburg, you'll be doing a double take all weekend long!*

*Meet our new employees...*



Gretchen Gipson started on October 4, 2010 at the Twinsburg Branch as their receptionist, she is from Knoxville, Tennessee. Gretchen attended the University of Tennessee where she graduated with a degree in Cultural Anthropology. She moved to Ohio in 2009 and now resides in Twinsburg.

Twinsburg Trivia....

1. Who was Twinsburg named for?
2. What is the oldest business establishment in Twinsburg with the same family ownership and name?
3. What was the first industry started in 1821?

Answers on page 6



Dave Lacey, Inside Sales  
Joined RJS on February 15, 2010

I was born in Northeastern Ohio. My family and I currently reside in Macedonia, Ohio. I have been married for 21 years to my High School sweetheart, Stacey. We are both very involved with our son David. He likes 4 wheeling, fishing, working on his train set and is very devoted to Karate. I formerly worked for McNichols Co. which distributed hole products such as bar grating, safety grating & perforated plate. I was also part of the email quote development team, as a Senior Customer Service Rep. My experience has included sales, project management, coaching and assisting new associates. I was also involved with city council for the Village of Glenwillow. I enjoy spending time with my family and working on our family hobby of model railroading.



Steve Veliky  
Outside Sales  
Joined RJS August 30,  
2010

Western Pennsylvania has been my home throughout my entire life, currently residing in a small and quiet borough of New Stanton, PA. My wonderful wife, Denise and I will be celebrating our 20th wedding anniversary this September. Both Denise and I share the responsibilities in raising our three wonderful children, Steven (16), Miranda (13), and Emily (9). Our son Steven has been playing ice hockey for over ten years at various levels including, Travel, Club, Spring, JV and Varsity. During this time I have been his coach and have enjoyed every aspect of the game and time with my son Steven. Our daughters, Miranda and Emily keep my wife and I busy with their travel basketball and softball teams. In my professional career, my passions and success has been in the sales and management field. In my free time I enjoy golfing and spending time with my family.



This is a picture of nine year old Harrison (Steve Harrity's grandson) and his instructor Master Lei. On Feb.8th, 2011 he made his second degree Black Belt in Taekwondo. Harrison will be 10 on April 16th, he achieved his first degree black belt a little over a year ago and is the youngest one to achieve this where he takes his Taekwondo classes in Springfield, Va.

**Robert-James Sales, Inc.**

**President:**

James Bokor, Jr.

**Board of Directors:**

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

**Anniversaries**

**28 Years**

Robert Gomesky Buffalo 03/17/1983

**25 Years**

Donna Spellman Indianapolis 02/10/1986

**17 Years**

Lisa Slebioda Corporate 01/24/1994

**14 Years**

Joseph Papp Buffalo 02/13/1997

Sherri Mowinski Cleveland 01/13/1997

**13 Years**

Richard Dalton Cleveland 03/09/1998

**9 Years**

Mark Dudzinski Buffalo 01/21/2002

**5 Years**

Frank Tomeo Buffalo 03/06/2006

Al Calderone Corporate 03/27/2006

William Pavlisak New Jersey 02/06/2006

**4 Years**

Courtney Bush Buffalo 01/15/2007

Justin Ermlich Cleveland 02/13/2007

Mary Zacharias Minneapolis 03/19/2007

Brian Leonard New Jersey 01/15/2007

**3 Years**

Amanda Brunner Buffalo 01/16/2008

Jeremy Erny Buffalo 02/04/2008

**2 Years**

Rowe Rhett Buffalo 01/05/2009

Roland Marshall New Jersey 01/29/2009

**1 Year**

Scott Dymanus Chicago 02/15/2010

Steve Radike Chicago 02/15/2010

David Lacey Cleveland 02/15/2010

Robert Foy New Jersey 02/22/2010

**Welcome New Employees**

**Buffalo**

Brian Cintron Warehouse 02/14/2011

Paul Feider Warehouse 03/22/2011

Erik Kwandrans Warehouse 03/30/2011

Jerome Rung Warehouse 02/07/2011

**Corporate**

Randall Tyx Asst Sales Mgr 03/16/2011

**Indianapolis**

Eric Haines Outside Sales 01/24/2011

Micheal McIntire Outside Sales 01/31/2011



*Congratulations to Jeremy and Julie Emy on the birth of their son Benjamin Robert born on April 6, 2011 he was 8lb 8oz & 20 1/2" long*



**OUR CUSTOMER**  
Is the most important person in our company.  
**OUR CUSTOMER**  
Is a human being with feelings like our own.  
**OUR CUSTOMER**  
Deserves our most courteous and attentive treatment.  
**OUR CUSTOMER**  
Does not interrupt our work; he/she is the purpose of it.  
**OUR CUSTOMER**  
Brings us his/her needs; it is our job to fulfill them.  
**OUR CUSTOMER**  
Is part of our company; he/she is not an outsider.  
**OUR CUSTOMER**  
Does not depend on us; we depend on him/her.  
**OUR CUSTOMER**  
"IS" our business.

### Twinsburg Trivia Answers

1. Aaron & Moses Wilcox
2. Richner Hardware—1919
3. A distillery—sold rye whiskey for \$1.50 a gallon

As the Columnists and Editors of the PIPELINE,  
we welcome any input you may have with regards to  
current events, suggestions and resources to share with other branches.

For those who contributed material,  
thank you for making the newsletter more enjoyable.

Thank you.  
Tammy Tout & Courtney Laurienzo- Bush