

# Robert-James Sales, Inc.

## PIPELINE

Issue 48

December 2013

Buffalo

Jim Jr. wins Team Grand Champion Anglers!



The group at the awards



Jim Jr. getting his championship ring.

## News...



Jeff Parrish, VP of Sales & Dave Nowaczewski, Sales Manager

Hi! My name is Dave Nowaczewski, I have been in sales for almost 25 years as a regional sales manager, territory manager and account manager just to name a few.

I grew up in Cheektowaga, NY, however I presently live in Williamsville, NY. Although I have done a lot of traveling with the different positions I have held, I have always lived in Buffalo. I am an avid sports fan of Buffalo sports teams and I love a good pick up basketball game once in a while. When I get a chance, I also enjoy doing some gardening and landscaping work around my house for relaxation. My girlfriend and I also enjoy traveling. We frequently visit the wineries on the finger lakes in the summer time.



Lindsey M. Starr and Cory M. Turner were married at 3 p.m. July 5 in Our Lady of Victory Basilica, Lackawanna. The bride's parents are John and Linda Starr of North Tonawanda. The bridegroom's parents are James and Marie Turner of West Seneca. Lindsey is a teacher in North Tonawanda. The groom is a teacher in Niagara Wheatfield. After a trip to Jamaica, the couple made their home in Town of Tonawanda.



## Meet some of our Buffalo and Corporate Staff!

On the right is Steve Kirk our Quality Engineer. Steve has nearly twenty years' experience in supply chain management working as a supplier Quality Engineer and Supplier Development Specialist. He lives in Lockport with his wife, Kate and children Matt, 13 and Alexis, 11. Outside of work Steve enjoys photography, working with horses and teaching horsemanship.



Dave Simmons- IT



Left picture:  
Back row: Theresa Redman, Joanne Wargula, Sandy Widmer, Tracy Besch.

Front row: Amanda Brunner, Jessica Langford, Chris McDougald.



Above is our Inside Sales Team  
Back row: Bob Gomesky, Karl Schultz, Jeffrey Gutekunst.  
Front row: Jeff Piekarec, Jeremy Erny, Bob Ciminella



Right is our purchasing department: Mike Wawrzyczek, Al Calderone, Marilee Leach





## Buffalo Warehouse



### 1st shift Buffalo warehouse

Back row:

Ron Garbe, Gerald Webb, Dan Cervi, Mike Mrozek, Cory Ramback, David Chojnacki, John Lang, Darrel Oldham, Ken Krygier, Russel Wujek, Eric Pieczynski, Bill Lehsten.

Front row: Tom Kliber, Richard Solomon, Mark Dudzinski, Marvin Taliaferro, Tony Jones.

### 2nd shift Buffalo warehouse

Left to right:

Marcell Yanders, Rick Goosman, Tony Moffe, Jerome Rung III, Mike Maziarz.

### Welcome New Employees

**Corporate**

Steven Kirk                      Quality Engineer      09/30/2013

**Chicago**

Steven Bonamarte              Inside Sales              10/08/2013

**Cleveland**

Kevin Stetka                      Warehouse              12/16/2013

**Indianapolis**

Jason Caesar                      Warehouse              11/11/2013

Brooke White                      Clerical              11/18/2013

**OUR CUSTOMER**

Is the most important person in our company.

**OUR CUSTOMER**

Is a human being with feelings like our own.

**OUR CUSTOMER**

Deserves our most courteous and attentive treatment.

**OUR CUSTOMER**

Does not interrupt our work; he/she is the purpose of it.

**OUR CUSTOMER**

Brings us his/her needs; it is our job to fulfill them.

**OUR CUSTOMER**

Is part of our company; he/she is not an outsider.

**OUR CUSTOMER**

Does not depend on us; we depend on him/her.

**OUR CUSTOMER**

“IS” our business.

***Robert-James Sales, Inc.***

**President:**

James Bokor, Jr.

**Board of Directors:**

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

***Anniversaries***

**39 Years**

Pat Frankenberger    Corporate    10/14/1974

**31 Years**

Gerald Webb    Buffalo    12/16/1982

**30 Years**

Michael Luich    Cleveland    10/31/1983

**28 Years**

Steve Harrity    Cleveland    11/18/1985

Mary Lou Bavisotto    Corporate    12/18/1985

**25 Years**

Joe McIntosh    Corporate    10/10/1988

**19 Years**

David Casey    Cleveland    11/16/1994

**15 Years**

Theresa Redman    Buffalo    10/19/1998

**14 Years**

Tammy Tout    Corporate    10/11/1999

Donald Watson    Buffalo    10/18/1999

**11 Years**

Jeffrey Fortney    Chicago    11/11/2002

**10 Years**

Robert Swales    New Jersey    11/06/2003

**9 Years**

Ralph Guzman    Chicago    10/25/2004

Matthew Towson    Chicago    11/01/2004

James Kroll    Chicago    11/01/2004

**8 Years**

Jeffrey Gutekunst    Buffalo    11/28/2005

**7 Years**

Michael Mrozek    Buffalo    10/19/2006

Scott Van Deurzen    Chicago    11/13/2006

Joseph Nader    Cleveland    12/11/2006

**5 Years**

Richard Motzer    N. Carolina    10/06/2008

Glenn Aman    Indianapolis    10/13/2008

Eileen Toti    New Jersey    10/17/2008

Donna Homan    N. Carolina    10/22/2008

**4 Years**

Tina Baggett    Indianapolis    10/19/2009

**3 Years**

Eric Pieczynski    Buffalo    10/12/2010

Darrel Oldham    Buffalo    10/13/2010

Joanna Flores    Chicago    11/22/2010

John O'Meara    Minneapolis    11/30/2010

**2 Years**

Michael Studer    Cleveland    10/03/2011

Michael Ross Jr.    Chicago    10/03/2011

Robert Michel    Buffalo    11/07/2011

**1 Year**

David Nichols    Utah    10/15/2012

Michael Barthelmes    Indianapolis    10/22/2012

## Buffalo Warehouse News...



### *Congratulations!*

Mike Maziarz's (Buffalo warehouse) daughter Emily Maziarz has been recognized as one of the best softball players in the entire state of NY. She has represented Cleveland Hill on the 2013 All-Star Class B Third Team.

Eric Pieczynski (Buffalo warehouse) and Martha Hyla were married on July 20, 2013 at Queen of Martyrs church in Cheektowaga, NY.



As the Columnist and Editor of the PIPELINE,  
I welcome any input you may have with regards to  
current events, suggestions and resources to share with other branches.  
For those who contributed material,  
thank you for making the newsletter more enjoyable.  
Thank you.  
*Katya Sukaly & Tammy Tout*