

# Robert-James Sales, Inc.

## PIPELINE

Issue 67

March 2017

### Utah Branch



### FUN FACTS

- ◆ Home of the 1st KFC.
- ◆ The Great Salt Lake covers 2,100 square miles, with an average depth of 13 feet. The deepest point is 34 feet.
- ◆ Home of the MLS Champs - Real Salt Lake
- ◆ Utah has 11,000 miles of fishing streams and 147,000 acres of lakes and reservoirs.
- ◆ The average snowfall in the mountains near Salt Lake City is 500 inches.
- ◆ Completion of the world's first transcontinental railroad was celebrated at Promontory where the Central Pacific and Union Pacific Railroads met on May 10, 1869. It is now known as Golden Spike National Historic Site.



Dave Nichols, Linda Starr (Buffalo) and Priscilla Lister

They are at Snowbird Ski resort which has an elevation of above 11,000 feet.





Maiko, Dave, Sean and Anthony

**Branch Manager – Dave Nichols**

Dave Nichols has worked for Robert-James Sales since October 2012, starting out in Outside Sales. July 2016, Dave was promoted to Branch Manager of the Salt Lake City Branch. The new position has been challenging and demanding, a true personal growth opportunity. Dave is married with 2 wonderful boys, 9 and 6, and enjoys spending free time with his family.

**Office Manager – Priscilla DeMay (Formerly Priscilla Lister )**

Priscilla has been with Robert-James Sales since January 2, 2013. On August 22, 2015, she married her partner of 23 years, 9 months and 22 days, Tim DeMay. They had a beautiful backyard wedding at the home of one of their best friends. It was made more special by having all of their families together.



Priscilla and Tim



**Inside Sales – Eric DeVries**



Eric has been with Robert-James Sales for nine years, as of March this year. Moving from Chicago to Salt Lake City was a big change but he is finally getting settled. Eric 's daughter, Priscilla, has been taking Kempo-style self-defense classes with USSD for almost a year, and she should

have her purple belt by the time you 're reading this. She 's completed additional classes on board breaking and pressure points.



Priscilla

**Warehouse Manager – Craig Arbogast**

Craig was born and raised in Southern California and Yakima Washington. In 1994, Craig and his wife moved to Utah and adopted his nephew in 1995; they have been taking care of since birth. Craig 's wife, Marlene works for Intermountain Medical for 16 yrs. Craig has a celebrity son, Robert Scott McCloud, who was in the series " Touched By An Angel " for 4 episodes and was also in the movie, " Pool Hall Junkies. "



## Outside Sales!



### Outside Sales (CO/NM/WY) – Robert Lobato

Robert is a native Coloradoan. He has been with Robert-James Sales for almost a year. Robert loves to follow the Denver sports teams, especially the Denver Broncos and the Denver Nuggets. He is an avid fly fisherman and spends a lot of his spare time in the summer fishing the Rio Grande River in southwest Colorado, where his family originally settled in the early 1800 's. Robert and his wife Jackie love to go to Rock Concerts, travel, visiting with family and friends and spending time with their grandchildren.

### Outside Sales (UT/ID/NV/WY)

#### – Dan Pedersen

Dan has been married for 31 years to his wonderful wife Karen. Dan joined us late last year and picked up the Idaho Sales Territory shortly after coming onboard.



Dan Pedersen and Dave Nichols

Dan graduated in Business from Southern Utah University and played college football on scholarship.



In another life, Dan worked for 21 years as a pharmaceutical sales rep right out of college. His children ( 1 Girl, 3 Boys ) are all married, and he has 7 grand kids. He loves hunting and fishing, and most sports.

## Welcome New Employees

### Chicago

Jane Griffin	Clerical	02/20/2017
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### Cleveland

Robert Durr	Outside Sales	02/20/2017
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### New Jersey

Adam Losquadro	Inside Sales	01/23/2017
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### California

Jeffrey Donatelli	Branch Manager	02/15/2017
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Ricardo Sanchez	Inside Sales	02/22/2017
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Jeremy Correa	Warehouse	02/27/2017
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Patricia Chacon	Clerical	03/06/2017
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***Robert-James Sales, Inc.***

**President:**

James Bokor, Jr.

**Board of Directors:**

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish

Anthony Eugeni

**Anniversaries**

**31 Years**

Donna Spellman Indianapolis 02/10/1986

**23 Years**

Lisa Slebioda Corporate 01/24/1994

**20 Years**

Sherri Mowinski Cleveland 01/13/1997

Joseph Papp Buffalo 02/13/1997

**19 Years**

Richard Dalton N.Carolina 03/09/1998

**15 Years**

Mark Dudzinski Buffalo 01/21/2002

**11 Years**

William Pavlisak New Jersey 02/06/2006

Albert Calderone Corporate 03/27/2006

**10 Years**

Brian Leonard New Jersey 01/15/2007

**9 Years**

Amanda Brunner Buffalo 01/16/2008

Jeremy Erny Buffalo 02/04/2008

**8 Years**

Roland Marshall New Jersey 01/29/2009

**(continued)**

**7 Years**

David Lacey Cleveland 02/15/2010

**6 Years**

Cherie Nichols Corporate 01/24/2011

David Wozny Corporate 01/24/2011

**5 Years**

Michael Holisky Cleveland 01/02/2012

Michael Marshall Buffalo 01/09/2012

David Chojnacki Buffalo 02/27/2012

Jesica Langford Buffalo 03/19/2012

David Nowaczewski Corporate 03/26/2012

**4 Years**

Priscilla Lister Utah 01/02/2013

Daniel Cervi Buffalo 01/14/2013

Michael Maziarz Buffalo 01/28/2013

Anthony Moffe Buffalo 01/28/2013

Joshua Pardue Indianapolis 02/11/2013

**3 Years**

Katya Sukaly Buffalo 01/20/2014

Aaron Graves Buffalo 02/24/2014

Gerardo Flores Wisconsin 03/24/2014

**2 Years**

Russel Freeman Buffalo 02/09/2015

John Rusinek Buffalo 02/09/2015

Terri Dolan Corporate 02/23/2015

**1 Year**

Jason Kliber Buffalo 02/22/2016

Robert Lobato Utah 03/14/2016

Casey Puffer Buffalo 03/21/2016





*Congratulations!*



Terri Dolan (Buffalo) granddaughter Nevaeh Grace was born on January 16th 2017 weighing 6 lbs 12 oz.



Anthony (Buffalo warehouse) and Marissa Jones are pleased to announce the birth of their son Vincenzo Daniel Jones. Born December 15th 2016 weighing 7 pounds 15 ounces.

**OUR CUSTOMER**

Is the most important person in our company.

**OUR CUSTOMER**

Is a human being with feelings like our own.

**OUR CUSTOMER**

Deserves our most courteous and attentive treatment.

**OUR CUSTOMER**

Does not interrupt our work; he/she is the purpose of it.

**OUR CUSTOMER**

Brings us his/her needs; it is our job to fulfill them.

**OUR CUSTOMER**

Is part of our company; he/she is not an outsider.

**OUR CUSTOMER**

Does not depend on us; we depend on him/her.

**OUR CUSTOMER**

"IS" our business.

As the Columnist and Editor of the PIPELINE,  
We welcome any input you may have with regards to  
current events, suggestions and resources to share with other branches.

For those who contributed material,  
thank you for making the newsletter more enjoyable.

Thank you.

*Katya Sukaly & Tammy Tout*