

Robert-James Sales, Inc.

PIPELINE

Issue 70

June 2019

Utah Branch



Downtown skyline



Utah branch

Branch Manager – Dave Nichols

Dave Nichols has worked for Robert-James Sales since October 2012. Dave and his wife Maiko have been married since April of 2004. He has 2 wonderful boys, Anthony (11) and Sean (8). He enjoys spending free time with his family, hiking, camping, fishing, and being outdoors.



(Maiko, Dave, Sean and Anthony)
Star Wars Event at the Symphony 2019

Inside Sales – Eric DeVries

Eric is now the Religious Affairs Specialist (Chaplain Assistant) for the 141st Military Intelligence Battalion in the Utah Army National Guard. And in his spare time, he has been learning how to read and write in Hebrew as well as studying law and legal writing. A lot has happened in the past two years. Along with his 7 yr old daughter Priscilla and beloved wife Chantel, he now has a 7 yr old step-son Isaac, three adult step-daughters, a 2 yr old granddaughter, and an 18 yr old son he has recently began getting to know. Life has become quite full; but finally full of joy here in Utah.

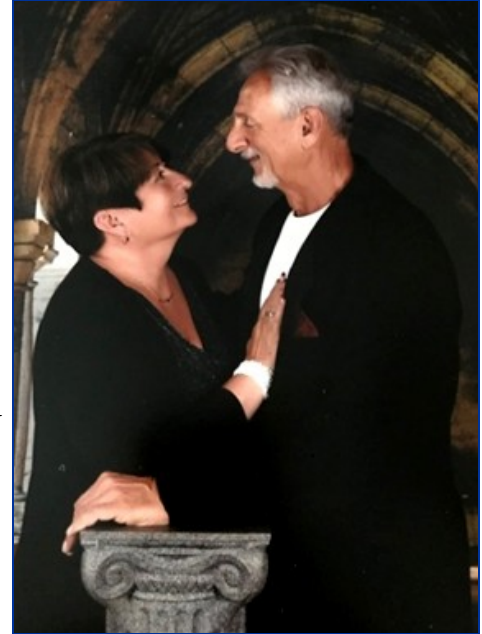


Eric and his wife Chantel

Office Manager – Priscilla DeMay (Formerly Priscilla Lister)

Priscilla has been with Robert-James Sales since January 2, 2013. She and her husband Tim enjoy watching their Grandson play baseball, camping & traveling with friends and family. In June of 2017, they went to San Francisco, and enjoyed the scenery and food. We spent a day at Napa Valley on the Wine Train, we stopped at 5 wineries, enjoyed the food and definitely the wines! We went to a Giants baseball game, Ghirardelli Square, and did a lot of walking.

We go on Cruises every other year. On February 21st we flew into New Orleans where our Ship the Carnival Glory was sailing out of. We spent a couple of days in New Orleans enjoying the people, food, parades and beads! We departed for our 7-day Western Caribbean Cruise on the 24th. There were 28 friends and family that joined us this year, ranging in age from 78 to 5. Our ports were Roatan, Belize & Cozumel. We had a great time visiting with everyone, snorkeling and enjoying the islands.

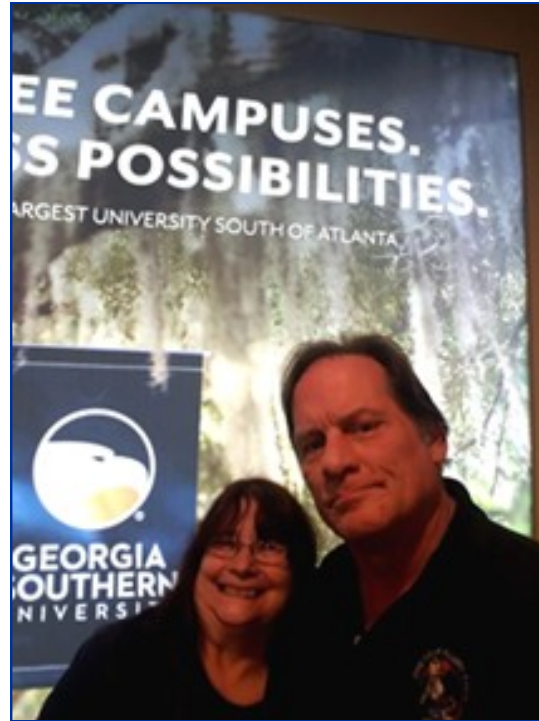


Outside Sales (CO/NM/WY) – Joe Lopez

I started working for Robert-James Sales, February 2019. I am very excited for my new journey with Robert-James Sales. I have been married to Eva; this June will be 27 years. I have 2 children: Ira spouse Kaci, and Nakeesha spouse Kyle. My daughter is expecting my first grandson, a boy named Karson. I am very involved in church, and I lead the men's group, and I am the children's pastor. I have 20 years of outside sales experience, and I look forward to growing the Colorado, Wyoming, and New Mexico Region.



Craig Arbogast



Craig and his wife, Marlene.

Warehouse Manager – Craig Arbogast

Craig started working for Robert-James Sales in May 2016. He has been a dedicated employee, always early to work and ready for the day. Craig has had some exciting things happening recently. Craig's son, Robert, just got married this year. And...

Craig was the winner of the RJS employee attendance contest. He and his wife Marlene traveled to Savannah Georgia for the trip and they both had such a great time!



Robert-James Sales, Inc.

President:

James Bokor, Jr.

Chairman of the Board:

James Bokor Sr.

Board of Directors:

James Bokor, Sr.

Robert Glidden

James Bokor, Jr.

Gerard Mazurkiewicz

Robert Glidden III

Jeffrey Parrish

Anthony Eugeni

Anniversaries

20 Years

Erica Putt Cleveland 06/01/1998

19 Years

Ray Gragg Indianapolis 04/03/2000

17 Years

John Lang Buffalo 04/29/2002

16 Years

David Jones North Carolina 04/14/2003

15 Years

Erin Motter New Jersey 05/24/2004

14 Years

Justin Shidler Indianapolis 04/18/2005

Michael Myers Indianapolis 05/02/2005

11 Years

Eric Devries Utah 05/05/2008

9 Years

Ryan Macfarlane Cleveland 04/19/2010

David Cassesa Indianapolis 06/01/2010

7 Years

Robert Glidden III Corporate 04/02/2012

Marcell Yanders Buffalo 04/02/2012

Jeffrey Piekarec Buffalo 05/29/2012

Danny Litchfield North Carolina 06/11/2012

6 Years

Frank Compitello Jr. New Jersey 05/06/2013

5 Years

Eugene Stammer Jr. Wisconsin 05/19/2014

Christopher Smith Cleveland 06/09/2014

Joseph Manger Buffalo 06/25/2014

(continued)

3 Year

Craig Arbogast Utah 05/09/2016

Robert Swales New Jersey 06/13/2016

2 Year

Aaron McDaniel Indianapolis 04/10/2017

Roger Phillips Buffalo 05/22/2017

Dion Ross Buffalo 05/28/2017

1 Year

Dennis Deyling Cleveland 06/19/2018

Welcome New Employees

Buffalo

Mathew Gburek Warehouse 04/15/2019

Jeffrey Turner Warehouse 04/22/2019

Troy Milewski Warehouse 05/06/2019

Brenda Tobin Clerical 05/29/2019

William Radka Outside Sales 06/27/2019

Chicago

Diana Bonante Clerical 05/06/2019

Cleveland

Mary Louise Jack Inside Sales 04/08/2019

New Jersey

Jillian Eng Clerical 06/10/2019

Robert Zidar Inside Sales 07/22/2019

Stockton

Jose Hernandez Warehouse 04/01/2019

James Coutts Outside Sales 06/03/2019

California

Wendy Scott Clerical 04/12/2019

Anthony Plascencia Warehouse 05/15/2019

Elliot Mankinen Warehouse 05/20/2019

Steven Sheib Warehouse 07/09/2019

Robert Kirkpatrick Warehouse 07/22/2019

Indianapolis

David Watson Inside Sales 06/17/2019

Fun Facts about Utah

- ◆ Famous Utahans include David Archuleta, Butch Cassidy, Shannon Hale, Karl Malone, Donny and Marie Osmond, Robert Redford, Julianne and Derek Houghs, Roseanne Barr, Loretta Young, James Woods, Chrissy Teigen, Orson Scott Card, Terry Tempest Williams, and Steve Young.
- ◆ In Utah there is a town called “Levan.” Levan is “navel” backwards—and Levan is in the center, or is the “navel,” of Utah.
- ◆ Utah has the highest consumption of Jell-O in the United States. In fact, Jell-O is Utah’s state snack.
- ◆ The name “Utah” is derived from the name of the Ute Native American tribe. The name means “people of the mountains”.
- ◆ The rubber chicken was invented in Utah.
- ◆ Salt Lake City, UT, is home to the nation’s leading manufacturer of rubber chickens.



OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

“IS” our business.

As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.

For those who contributed material,
thank you for making the newsletter more enjoyable.

Thank you.

Katya Sukaly & Tammy Tout