

Robert-James Sales, Inc.

PIPELINE

Issue 44

December 2012

Jeffrey Gutekunst received the Manager of the Year award at our 2012 sales meeting. Congratulations Jeffrey!



Left to right: Jim Bokor Jr, Jeff Parrish, Jeffrey Gutekunst, and Joe McIntosh.



Scott Van Deurzen was recognized as salesman of the year!



Left to right: Joe McIntosh, Jim Bokor Jr, Scott Van Deurzen, and Jeff Parrish.

The salesman of the year award is now The William M. Barto Salesman of the year award. Honoring William Barto at our 2012 sales meeting was (left to right) Jennifer Barto, Jim Bokor Sr, Joan Barto, and Bill Barto Jr.





Bob and Jim congratulated each other at the Christmas party for their 40th year anniversary!



Amanda & Rob Brunner welcomed home Kyle Nicholas Brunner , 7lbs 9oz on June 20, 2012. Older brothers Anthony(6) and Kevin(3) have been very helpful taking care of their baby brother.



OUR CUSTOMER
Is the most important person in our company.

OUR CUSTOMER
Is a human being with feelings like our own.

OUR CUSTOMER
Deserves our most courteous and attentive treatment.

OUR CUSTOMER
Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER
Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER
Is part of our company; he/she is not an outsider.

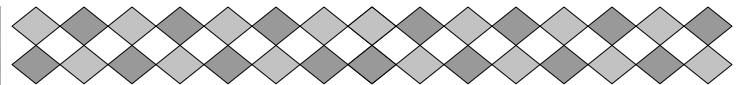
OUR CUSTOMER
Does not depend on us; we depend on him/her.

OUR CUSTOMER
"IS" our business.

Issue 44 *Annual Edition*



In October of 2012, we found two baby kittens who were about three weeks old in our Buffalo warehouse. They were not even a pound when they were found. They were so tiny we could hold them in the palm of our hands or even in our shoes as you can see in the above picture. Marissa Bavisotto (Accounting) and Anthony Jones (Buffalo Warehouse) decided to take home the male who is named Simba. Marissa's cousin took in the female and they named her Nala. Simba was found, and then a few days later Nala was. He is the more aggressive of the two (as you can see in the above picture of him kissing Nala). Nala enjoys sleeping and cuddling while Simba enjoys climbing windows and getting into trouble! They both had to be bottle fed and nursed back to health. Now they are both healthy and continue to grow every day!



Accounting celebrating at Robert-James Sales Inc. Christmas party. The party was held at Transit Valley Country Club on December 11th 2012.

Top row from left: Marissa Bavisotto, Bernie Clough, Joe McIntosh, Cherie Nichols.

Bottom row from left: Mary Lou Bavisotto, Pat Frankenberger, Tammy Tout, Amanda Stelmach.

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Anniversaries

38 Years

Pat Frankenberger Corporate 10/14/1974

30 Years

Gerald Webb Buffalo 12/16/1982

29 Years

Mike Luich Cleveland 10/31/1983

27 Years

Steve Harrity Cleveland 11/18/1985

Mary Lou Bavisotto Corporate 12/18/1985

24 Years

Joe McIntosh Corporate 10/10/1988

18 Years

David Casey Cleveland 11/16/1994

14 Years

Theresa Redman Buffalo 10/19/1998

13 Years

Donald Watson Buffalo 10/18/1999

Tammy Tout Corporate 10/11/1999

10 Years

Jeffrey Fortney Chicago 11/11/2002

9 Years

Joseph Papp Buffalo 11/22/2003

8 Years

Ralph Guzman Chicago 10/25/2004

Matthew Towson Chicago 11/01/2004

James Kroll Chicago 11/01/2004

7 Years

Jeffrey Gutekunst Buffalo 11/28/2005

(continued)

6 Years

Michael Mrozek Buffalo 10/19/2006

Scott Van Deurzen Chicago 11/13/2006

Joseph Nader Cleveland 12/11/2006

4 Years

Richard Motzer North Carolina 10/06/2008

Glenn Aman Indianapolis 10/13/2008

Eileen Toti New Jersey 10/17/2008

Donna Homan North Carolina 10/22/2008

3 Years

Joanne Wargula Buffalo 10/19/2009

Tina Baggett Indianapolis 10/19/2009

2 Years

Eric Pieczynski Buffalo 10/12/2010

Darrel Oldham Buffalo 10/13/2010

Joanna Flores Chicago 11/22/2010

John O'Meara Minneapolis 11/30/2010

1 Year

Michael Studer Cleveland 10/03/2011

Michael Ross Chicago 10/03/2011

Robert Michel Buffalo 11/07/2011

Welcome New Employees

Buffalo

Brittany Bolden Clerical 01/21/2013

Daniel Cervi Warehouse 01/14/2013

Daniel English Warehouse 01/07/2013

Michael Maziarz Warehouse 01/28/2013

Anthony Mofe Warehouse 01/28/2013

Chicago

Richard Johnston Warehouse 11/29/2012

Indianapolis

Michael Barthelmes Warehouse 10/22/2012

Joshua Pardue Inside Sales 02/11/2013

Minneapolis

Paul Stresnak Warehouse 01/02/2013

New Jersey

Mark Hartman Outside Sales 01/07/2013

Utah

Priscilla Lister Clerical 01/02/2013

David Nichols Outside Sales 10/15/2012



The following people were recognized for dedicated years of service to Robert-James Sales. Gerald Webb (top left) for 30 years. Bob Ciminella (top right) for 25 years. Dave Simmons (middle left). Mark Dudyinski (middle right) 10 years. Joe Papp (bottom) 15 years.

As the Columnist and Editor of the PIPELINE,
I welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.

For those who contributed material,
thank you for making the newsletter more enjoyable.

Thank you.

Marissa Bavisotto & Tammy Tout