

Robert-James Sales, Inc.

PIPELINE

Issue 46

June 2013

New Jersey Branch

Meet the newest members of our staff



Meet Frank Compitello. Frank is New Jersey's newest employee. He was hired on May 6th, 2013 as a warehouse worker. He was born and raised in Northern New Jersey. However, he recently moved to Southern New Jersey this year, in the hope of a better job opportunity. Hobbies of Frank include watching pro basketball and football, playing basketball, fishing, and exercising as often as he can. At this point in time, Frank's main focus is to work as hard as possible, but to also attempt to have as much fun as possible as well.

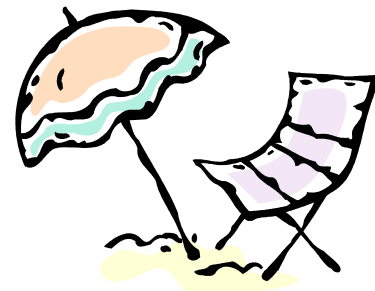


Meet the newest members of our staff... continued

Meet Jimmy DeTore Jr. He was hired on May 24th, 2013 as a warehouse employee. He was born in Teaneck, New Jersey. He enjoys watching football and playing baseball with his younger brother Anthony. He prides himself in the fact that he is a great husband and father. Family is very important to Jimmy.



Meet Michelle Pereira. She was hired on February 26, 2013 as a receptionist for our New Jersey branch. Michelle currently resides in Old Bridge, New Jersey. However, she enjoys going to Texas to visit her parents and sister who currently reside there. Michelle lives with her husband and two children and loves spending time with her family. She enjoys taking her boys to the beach and watching them develop and grow every day!





Did You Know?

New Jersey has the highest population density in the U.S. An average 1,030 people per sq. mi., which is 13 times the national average.

New Jersey has the most dense system of highways and railroads in the U.S.

North Jersey is the car theft capital of the world, with more cars stolen in Newark than any other city. Even the two largest cities, NYC and LA put together.

New Jersey has the most diners in the world and is sometimes referred to as the diner capital of the world.

New Jersey has over 50 resort cities and towns, some of the nations most famous, Asbury park, Wildwood, Atlantic City, Seaside Heights, Cape May.

New Jersey is a leading industrial state and is the largest chemical producing state in the nation.

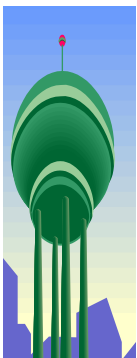
New Jersey is a major seaport state with the largest seaport in the U.S. located in Elizabeth.

Atlantic City has the longest boardwalk in the world.

New Jersey has the largest petroleum containment area outside of the Middle East countries.

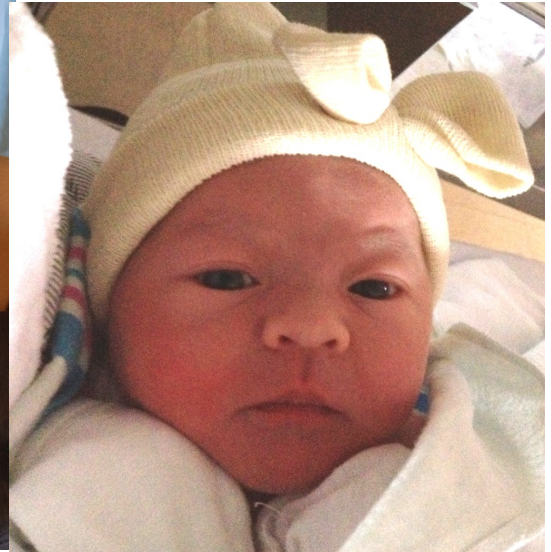
The first Indian reservation was in New Jersey.

New Jersey has the tallest water tower in the world.





Baby Announcements!!!



Jeremy Erny (Buffalo, Inside Sales), his wife Julie, and their two sons, Zachary and Benjamin welcomed home Madeline Elizabeth Erny. She was born July 9th at 3:14 a.m. She weighed 7lbs 9 oz and was 20 ½" long! They are so excited that they have a beautiful baby girl to complete their family!



Rich (Raleigh, Branch Manager) and Kerri Dalton welcomed home Kamryn Grace Dalton. She was born on May 6th, 2013. She weighed 6 lbs 15 oz and was 21 inches long! Her older brother Drew is so excited to have a baby sister to play with.



Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Anniversaries

<u>15 Years</u>		
Ronald Garbe	Buffalo	06/01/1998
<u>14 Years</u>		
Erica Putt	Cleveland	06/01/1999
<u>13 Years</u>		
Ray Gragg	Indianapolis	04/03/2000
<u>12 Years</u>		
Scott Hughes	Buffalo	04/02/2001
<u>11 Years</u>		
John De Orio	Buffalo	04/15/2002
John Lang	Buffalo	04/29/2002
<u>10 Years</u>		
David Jones	North Carolina	04/14/2003
Henry Pelow	Buffalo	06/25/2003
<u>9 Years</u>		
Erin Motter	New Jersey	05/24/2004
<u>8 Years</u>		
Justin Shidler	Indianapolis	04/18/2005
Michael Myers	Indianapolis	05/02/2005
<u>7 Years</u>		
James Guyton Jr.	North Carolina	05/01/2006
<u>5 Years</u>		
Eric DeVries	Utah	05/05/2008
Claude Shaw	Buffalo	06/02/2008
<u>4 Years</u>		
Amanda Brunner	Buffalo	06/15/2009

(continued)

3 Years

Ryan Macfarlane Cleveland 04/19/2010

David Cassesa Indianapolis 06/01/2010

2 Years

John Starr Buffalo 05/16/2011

Kristen Cutshaw Indianapolis 06/06/2011

Cynthia Leitte Minneapolis 06/09/2011

Jeffrey Gorrell Utah 06/27/2011

1 Year

Robert Glidden III Buffalo 04/02/2012

Marcell Yanders Buffalo 04/02/2012

Barry Eaves Indianapolis 05/17/2013

Jeffrey Piekarec Buffalo 05/29/2012

Jonathon DeVita New Jersey 06/11/2012

Danny Litchfield North Carolina 06/11/2012

Edward Starr Buffalo 06/14/2012

Marissa Bavisotto Buffalo 06/28/2012

Happy Anniversary!!



Welcome New Employees

Buffalo (Seasonal)

Andrew Parrish Warehouse 07/01/2013

Mark Murr Warehouse 07/01/2013

Cleveland

Lisa Quenzler Outside Sales 05/06/2013

New Jersey

Frank Compitello Warehouse 05/06/2013

James DeTore Jr Warehouse 05/24/2013



Meet Buffalo's summer help!

Andrew Parrish, (above left), son of Jeff Parrish is a 16 year old at Starpoint Central High School. He is going into his junior year. In his free time he enjoys playing hockey and baseball!

Mark Murr, (above right), son of Hank Pelow, is also 16 years old. He is a junior at St. Mary's High School. In his free time he likes to play volleyball!

They both started working on 7/1/2013 in our Buffalo warehouse.

As the Columnist and Editor of the PIPELINE, I welcome any input you may have with regards to current events, suggestions and resources to share with other branches.

For those who contributed material, thank you for making the newsletter more enjoyable.

Thank you.

Marissa Bavisotto & Tammy Tout



OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

"IS" our business.