

Robert-James Sales, Inc.

PIPELINE

Issue 50

June 2014

Chicago Branch

Robert-James Sales opens Wisconsin warehouse

On May 5th Robert -James Sales opened the first-of-its-kind “warehouse only” location in Greenville, Wisconsin to help in our continued effort to grow as well as providing assistance to other Robert James Sales locations. With this new 10,000 Square foot location Robert-James Sales will be able to better serve our customers and out-perform our competition with quicker deliveries.

Substantial assets were allocated in getting this warehouse up in running and a laborious effort was put in by all parties involved including our president Jim Bokor Jr. who also designed the layout of the new warehouse. Jeff Parrish, Scott Van Deurzen, Jeff Fortney, and Gerald Flores our new warehouse manager were also involved in the construction and stocking of the new warehouse. Our Buffalo and Twinsburg facilities also provided us with additional racking and equipment. A sincere thank you to everyone involved in their efforts in our new warehouse.



Meet the staff!

My name is Gerald Flores, I started working for Robert James Sales Inc. in Greenville, WI as a Warehouse Manager in April of this Year. I have seven years plus experience in the pipe industry where I worked in a warehouse setting. I was born and raised in Milwaukee, WI and after graduation relocated to the Green Bay, WI area. I recently became engaged to my fiancé Jolene Parker and we have four boys ages ranging 9 up to 20.



Our plan is to wed in the fall of 2014. My hobbies vary to anything pretty much outdoors, playing cards, being a movie fanatic, or anything as long as it's spending time with family.

Thank you for giving me this opportunity to operate the only location in the Fox Valley area. My goal is to make this location grow and Robert James Sales Inc. a continuing success!

It's a privilege to be part of your team!

OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

"IS" our business.

Continued...

My name is Steven J. Bonamarte, better known in the industry as “Steve B.” I’m originally from the great state of New Jersey, and I graduated College from the University of Hartford in Connecticut. I’m a New York Giants Football, New York Yankees Baseball, and Chicago Blackhawks Hockey fan.



I started with Robert James Sales on October 8th, 2013, just 3 days after my wedding to my beautiful bride, Jenny. I consider myself a dynamic, results focused sales professional with a diverse background. I have a proven ability to build relationships with customers, vendors, executives & managers alike. I feel I possess outstanding verbal communication and team leadership skills. If you are to look into my diverse background, you’ll see that I’m a “Jack of All Trades” which consists of Inside Sales for the stainless steel manufacturing company Core Pipe, formerly Gerlin, Telecommunication Sales, Gourmet Food Sales and Management, a Program Analyst for the Federal Aviation Administration, and I’ve even done some Movie, Television and Reality TV, Acting!

Transitioning from 3 years in manufacturing to distribution hasn’t been without its challenges, but they are welcomed learning experiences. My detail oriented nature and organizational traits are a good fit for our industry and I’m continuing to improve each and every day. I can’t say enough good things about the people I work with and the management I work for. I hope to have a long and successful career with Robert James Sales.



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My name is Sean Bryce. I am 25 years old and attended Saint Xavier University, where I graduated in 2011 with my Criminal Justice degree. About three months ago, I started working for Robert James Sales. I can genuinely say I am happy here. Since this is a small branch and I work with the same three guys all day long, it allowed me to develop close friendships with them. I feel like I have known these guys for years. From my very first day, all of my co-workers made me feel apart of this team and I transitioned well in the company with everyone. With my little time here, I have learned a lot and have had great co-workers to guide me through the process. Not only do I have a job here, but I have built friendships outside of the workplace, and have support from the rest of the

branch members. I enjoy what I do here, as well as working with all of the friendly, hard-working people at the Oak Forest Branch. I am grateful for this job opportunity and I plan to stay here for years to come.

Welcome New Employees

Buffalo

Scott Sadler	Warehouse	04/28/2014
John Starr	Purchasing	05/21/2014

Chicago

Eugene Stammer Jr.	Warehouse	05/19/2014
Randy Wolfgram	Warehouse	05/19/2014

Indianapolis

Bruce Lawhorn	Outside Sales	05/19/2014
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News from Corporate...

Jeff Parrish, Vice President, Sales has joined the Robert-James Sales, Inc. Board of Directors.

Congratulations!

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

Joseph McIntosh

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish

Anniversaries

16 Years

Ronald Garbe Buffalo 06/01/1998

15 Years

Erica Putt Cleveland 6/01/1999

14 Years

Ray Gragg Indianapolis 04/03/2000

13 Years

Scott Hughes Buffalo 04/02/2001

12 Years

John De Orio Buffalo 04/15/2002

John Lang Buffalo 04/29/2002

11 Years

David Jones N. Carolina 04/14/2003

Hank Pelow Buffalo 06/25/2003

(continued)

10 Years

Erin Motter New Jersey 05/24/2004

9 Years

Justin Shidler Indianapolis 04/18/2005

Michael Myers Indianapolis 05/02/2005

8 Years

James Guyton Jr. N. Carolina 05/01/2006

6 Years

Eric DeVries Utah 05/05/2008

Claude Shaw Buffalo 06/02/2008

4 Years

Ryan Macfarlane Cleveland 04/19/2010

David Cassesa Indianapolis 06/01/2010

3 Years

Cynthia Leitte Minneapolis 06/09/2011

2 Years

Robert Glidden III Buffalo 04/02/2012

Marcell Yanders Buffalo 04/02/2012

Barry Eaves Indianapolis 05/17/2012

Jeffrey Piekarec Buffalo 05/29/2012

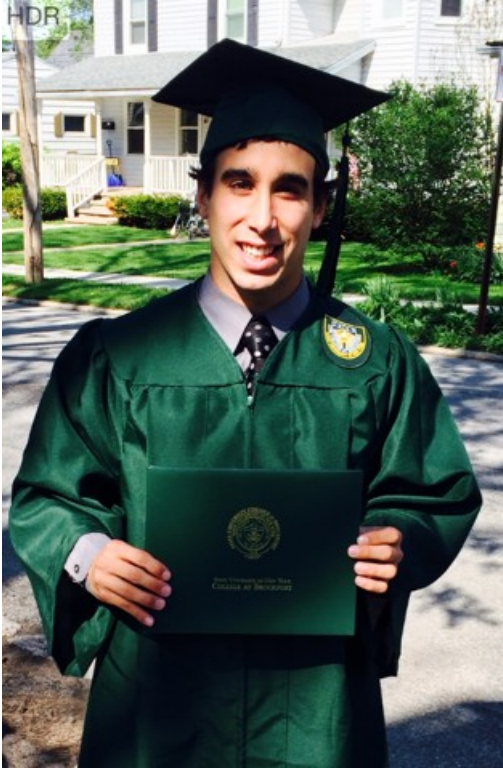
Danny Litchfield N. Carolina 06/11/2012

Edward Starr Buffalo 06/14/2012

1 Year

Frank Compitello Jr New Jersey 05/06/2013





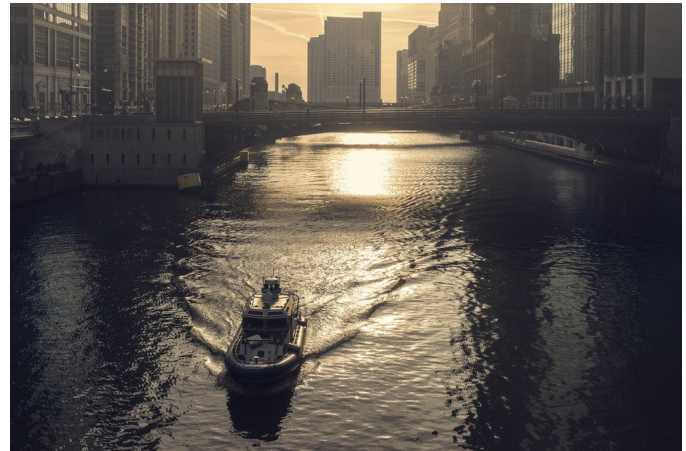
Hi, My name is John Starr. I graduated college in May with both a Bachelor of Arts and Bachelor of Science degree, Magna Cum Laude. I have since joined the purchasing department after spending my four years of college working throughout the Buffalo Branch. In my spare time I enjoy playing golf, flag football, and I love to travel. Feel free to contact me as I look forward to meeting you all.



Fun Facts!



The Ferris wheel was invented in Chicago in 1893.



Chicago river is the only river in the world that flows backwards.

As the Columnist and Editor of the PIPELINE,
I welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.
Katya Sukaly & Tammy Tout

