

Robert-James Sales, Inc.

PIPELINE

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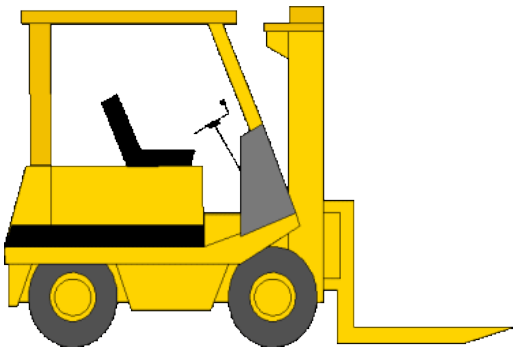
Minneapolis Branch



INTRODUCING:

CHRIS JONAS

MINNEAPOLIS WAREHOUSE



I have been with Robert James sales for six months, and I currently reside in Eagan, MN. I was in the restaurant industry for twenty five years. I also served in the Army National Guard in between the Gulf

Wars, and was stationed in North Dakota. I have

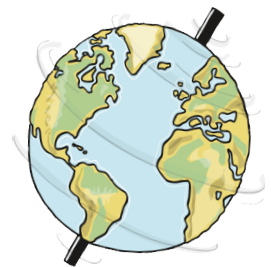
lived all over the country, from Lafayette, Louisi-

ana, to Denver, Colorado. My hobbies are to cook, build plastic models

and to read. I enjoy traveling and keeping myself busy as much as

possible. I have two children, a seventeen year old daughter and a ten

year old son.



Local News!



Minnesota Vikings will be moving into the new US Bank Stadium this fall after two years of playing outdoors at the TCF bank Stadium (University of Minnesota). It has been designed to be able to hold football, soccer and even baseball games. Minneapolis will host the Super Bowl in 2018.



Major League Soccer will be coming to the Twin Cities in 2018, with a new stadium being built conveniently between Minneapolis and St. Paul and will seat 20,000 people.



HAZELTINE
2016

The Ryder Cup will be held at Hazeltine National Golf Club this September in Chaska, MN, about 20 minutes away from downtown Minneapolis.

FUN FACTS

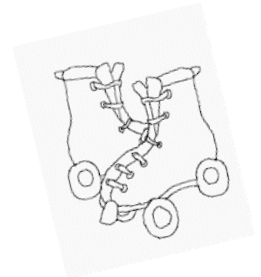
- ◆ Minneapolis' famed skyway system connecting 52 blocks (nearly five miles) of downtown makes it possible to live, eat, work and shop without going outside.



- ◆ Minnesota Inventions: Masking and Scotch tape, Wheaties cereal, Bisquick, HMOs, the bundt pan, Aveda beauty products, and Green Giant vegetables



- ◆ The Minnesota State Fair is one of the largest State Fairs in the country, regularly having over 1.7 million people attend. The record daily attendance was over 250,000 people!
- ◆ Roller blades were invented by two Minnesota students so they could practice hockey during the summer.
- ◆ The first open heart surgery and bone marrow transplants to be completed in the US were at the University of Minnesota.



- ◆ The Mall of America in Bloomington is the size of 78 football fields—9.5 million square feet.
- ◆ Within our state lines we have 201 Mud Lakes, 154 Long Lakes, and 123 Rice Lakes.
- ◆ Minneapolis has the most golfers per capita than any other United State city.



Welcome New Employees

Utah

Craig Arbogast

Warehouse

05/09/2016

OUR CUSTOMER
Is the most important person in our company.

OUR CUSTOMER
Is a human being with feelings like our own.

OUR CUSTOMER
Deserves our most courteous and attentive treatment.

OUR CUSTOMER
Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER
Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER
Is part of our company; he/she is not an outsider.

OUR CUSTOMER
Does not depend on us; we depend on him/her.

OUR CUSTOMER
"IS" our business.

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish



Anniversaries

18 Years

Ronald Garbe Buffalo 06/01/1998

17 Years

Erica Putt Cleveland 6/01/1999

16 Years

Ray Gragg Indianapolis 04/03/2000

15 Years

Scott Hughes Buffalo 04/02/2001

14 Years

John De Orio Buffalo 04/15/2002

John Lang Buffalo 04/29/2002

13 Years

David Jones N. Carolina 04/14/2003

12 Years

Erin Motter New Jersey 05/24/2004

11 Years

Justin Shidler Indianapolis 04/18/2005

Michael Myers Indianapolis 05/02/2005

10 Years

James Guyton Jr. N. Carolina 05/01/2006

(continued)

8 Years

Eric DeVries Utah 05/05/2008

Claude Shaw Buffalo 06/02/2008

6 Years

Ryan Macfarlane Cleveland 04/19/2010

David Cassesa Indianapolis 06/01/2010

5 Years

Cynthia Leitte Minneapolis 06/09/2011

4 Years

Robert Glidden III Buffalo 04/02/2012

Marcell Yanders Buffalo 04/02/2012

Barry Eaves Indianapolis 05/17/2012

Jeffrey Piekarec Buffalo 05/29/2012

Danny Litchfield N. Carolina 06/11/2012

3 Years

Frank Compitello Jr New Jersey 05/06/2013

2 Years

Bruce Lawhorn Indianapolis 05/19/2014

David Stammer Jr. Wisconsin 05/19/2014

Steven White N.C. 06/02/2014

Christopher Smith Cleveland 06/06/2014

Thomas Gassert New Jersey 06/12/2014

Joseph Manger Buffalo 06/25/2014

1 year

James Van Ostran Buffalo 05/11/2015



Contest Winner!

David Stammer won the RJS employee attendance incentive contest. He won a trip to Savannah, Georgia which included round trip airfare, 3 nights accommodations at the Andaz by Hyatt, Savannah, & also a 3 hour Historic & Secret East Side Food Tour.



Flight into Savannah, Georgia.



City Market



View from the hotel.



Alisa Heiman and David Stammer



As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.

For those who contributed material,
thank you for making the newsletter more enjoyable.

Thank you.

Katya Sukaly & Tammy Tout