

Robert-James Sales, Inc.

PIPELINE

Issue 59

September 2016

Chicago Branch



“ROBERT-JAMES SALES CHICAGO EXPANDS”

To help in our continued effort to grow our business as well as provide assistance to our other RJS locations, Robert-James Sales, Inc. expands its Chicago location. On July 12th 2016 Robert-James Inc. Purchased a two-unit industrial building in Orland Park II.

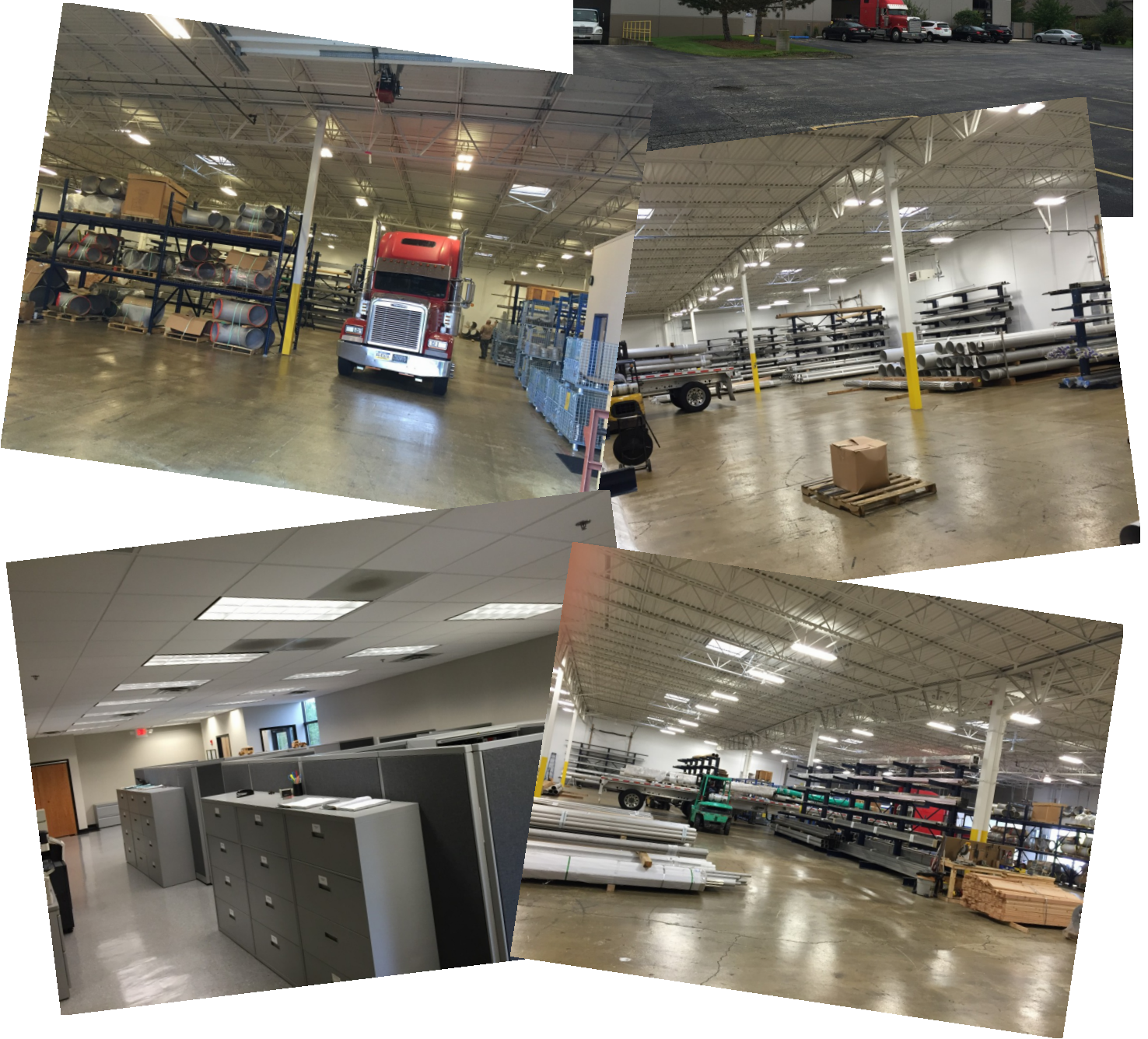
This two-unit building consists of 50,000sf on roughly 2.7 acres and half of the building is shared with our substantial tenant. We have 19ft. clear ceilings which allowed us to purchase cantilever racks for our increased quantities of pipe and tubing and a second Marvel saw was added. Additional shelving was added to allow us to inventory an impressive diversification of fittings and flanges. With this Robert-James Sales will be able to better serve our customers as we continue to out-perform our competition.

Substantial assets were allocated in getting our new location up in running and a laborious effort was put in by all parties involved.

A sincere thank you to everyone involved in their time and efforts in our new location.

**LOADING
ZONE**

Take a look inside!



Pat Frankenberger's Benefit!

We wish to thank everyone who helped to make the “Surprise” benefit for Pat Frankenberger a huge success. Pat was totally surprised and grateful to all who supported her through her recovery from the fall she had taken. We wouldn't have been able to do it without the support and donations of Pat's family, friends and co-workers. There was a great turn out of present and past employees who showed their love and support for Pat. We want to especially thank Bob Glidden Jr., Jim Bokor Jr. and Bob Glidden III for their support and generosity.

“Thank-you” again to everyone who participated to make Pat's benefit successful.

Sincerely,
The Accounting Department



Congratulations



Matt Towson got married on August 30th 2016 on Ann Maria, Islands Florida. During hurricane Hermine.



Caleb Bokor catching his first sailfish at age 7.



Welcome New Employees

Indianapolis

Aaron Grayson	Warehouse	07/05/2016
Joseph Stewart	Warehouse	08/29/2016

Utah

Dan Pedersen	Outside Sales	08/29/2016
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OUR CUSTOMER
Is the most important person in our company.

OUR CUSTOMER
Is a human being with feelings like our own.

OUR CUSTOMER
Deserves our most courteous and attentive treatment.

OUR CUSTOMER
Does not interrupt our work; he/she is the purpose of it.

OUR CUSTOMER
Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER
Is part of our company; he/she is not an outsider.

OUR CUSTOMER
Does not depend on us; we depend on him/her.

OUR CUSTOMER
"IS" our business.

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Board of Directors:

James Bokor, Sr.

Robert Glidden, Jr.

James Bokor, Jr.

James Schmit

Gerard Mazurkiewicz

Robert Glidden, III

Jeff Parrish

Anniversaries

42 Years

Bernice Clough Corporate 09/04/1974

37 Years

Linda Starr Corporate 08/09/1979

29 Years

Robert Ciminella Buffalo 07/27/1987

27 Years

Jon Denk Chicago 09/18/1989

26 Years

Jeff Parrish Corporate 09/04/1990

25 Years

James Bokor Jr. Corporate 08/23/1991

23 Years

Lyne Suver Chicago 07/19/1993

19 Years

David Simmons Corporate 07/14/1997

18 Years

Thomas Kliber Buffalo 08/04/1998

17 Years

Teresa Churbock Cleveland 09/02/1999

16 Years

Stephanie Rademacher N. Jersey 07/24/2000

Cheryl Daughtry N. Carolina 09/01/2000

11 Years

Roger Dillie Cleveland 09/06/2005



(continued)

10 Years

Tony Barbuscio Cleveland 07/10/2006

Kenneth Krygier Buffalo 09/11/2006

8 Years

Amanda Stelmach Corporate 07/14/2008

William Lehsten Buffalo 08/18/2008

7 Years

Christopher Nichols Cleveland 09/08/2009

Sandy Widmer Buffalo 09/14/2009

6 Years

Russell Wujek Buffalo 09/23/2010

5 Years

Doreen Formica Cleveland 07/25/2011

Christine McDougald Buffalo 08/02/2011

Kevin Goode Buffalo 08/22/2011

John Smith Buffalo 08/22/2011

Karl Schultz Buffalo 09/22/2011

4 Years

Jeffrey Boulicault Indianapolis 07/09/2012

Cory Ramback Buffalo 07/17/2012

Marvin Taliaferro Buffalo 08/06/2012

Scott Revord Chicago 08/13/2012

Anthony Jones Buffalo 08/27/2012

3 Years

William Daniels New Jersey 07/08/2013

Steven Kirk Corporate 09/30/2013

2 Years

John Kelley Cleveland 07/28/2014

Jill Seper Chicago 07/28/2014

Quinton Lane Buffalo 09/30/2014

1 Year

Chad Gillum Indianapolis 08/03/2015

William Greco Chicago 08/24/2015

Congratulations!

Martime Festival

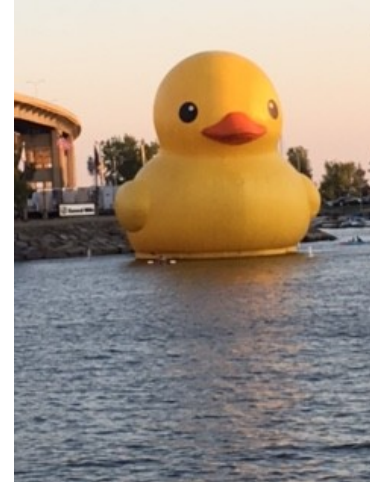


Anthony, Rob, and Kevin

Amanda Brunner's husband Rob won an award for assistant baseball coach. Anthony and Kevin played for Cheektowaga south baseball. Kevin was on Tile Pharmacy Red Sox and Anthony was on One Main Financial Yankees. They both won their championship games.



Jesica Langford (Buffalo branch)



The world largest rubber duck was welcomed to Canalside as part of the Martime festival on August 26-28th. Mama duck is over 6 stories high and weighs in at 11 tons.

As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.
Katya Sukaly & Tammy Tout