Robert-James Sales, Inc.

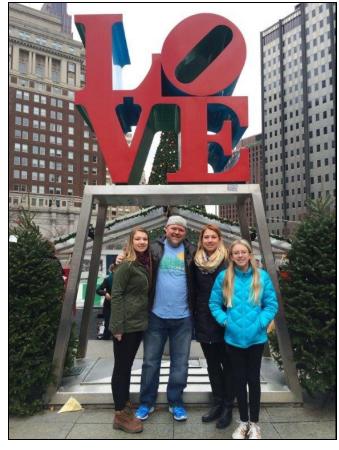
PIPELINE

Issue 71

New Jersey Branch

September 2019

Welcome
New Jersey
Branch Manager
Chris Coppola!



From the desk of Chris Coppola...

Left to the right: Dakota, Chris, Nicole and Jeanine

I was born in Philadelphia, PA. I currently live in Willow Grove, PA with my wife of 15 years Nicole and our two daughter Dakota (21) and Jeanine(17), We also have two dogs, Roscoe a Norwegian Elk Hound and Mia a Puggle. I've worked in the PVF industry for over 30 years. I started working for my father's company over summer break from school and have been doing it ever since. I've been with Robert-James since December of 2019 so very much still the rookie to the RJS family and I am enjoying every minute of it. I'm very much a Philly sports fan with my heart being with the Eagles and Flyers. I also enjoy checking out local craft breweries in the area and any odd or unusual events happening in the city.

Issue 71 New Jersey Edition



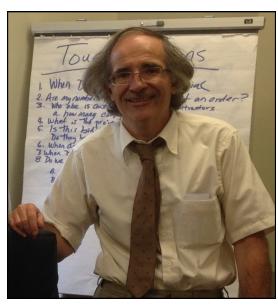
Bill Daniels Retirement party after work with family and friends at the Americana Kitchen & Bar.



Left to right: Eileen Toti, Bill Pavlisak, Stephanie Rademacher, Bill Daniels, Adam Losquadro

William Daniels (New Jersey branch) Retires

Bill Daniels started with Robert-James Sales in July of 2013. He was in Inside Sales during his entire career with Robert-James Sales until he retired on May 10th of 2019.





They celebrated Bill Pavlisak's (Inside Sales) birthday on October 11th.

Issue 71 New Jersey Edition Meet!





Rob's dog Lily she is 4 years old.

Hi everyone. My name is Rob Zidar and I joined the Robert-James New Jersey Inside Sales team in July. I'm Canadian but I have lived in NJ for the last 21 years. My wife and I have 3 great kids –two boys in college and a daughter in 7th grade – and one very good dog. Before joining RJS, I worked in a number of different sales roles in New Jersey and California. After graduating college, I spent a year teaching English in Japan where I met my wife. In my free time I enjoy spending time with my kids, watching sports and playing golf.

My name is Jill and I started at RJ Sales NJ in June 2019.

I was raised in Queens, NY and moved to Middlesex NJ with my family



My professional background is in investment banking. My clients were the traders and account managers. I've worked in different capacities such as system testing, audit and control, managed a mutual funds and money market team, helped in designing and implementing trading system, and reconciliation of shares and funds. My greatest accomplishment is in the staff that I developed and the quality of work produced during my career.

My husband and I just celebrated our 30th anniversary this past June. Since I left the world of banking, I've had the opportunity to support my children's individual and career development. I am the proud parent of 3 socially conscious young adults.

This past spring I spent time with my eldest daughter as she finished her final exams and helped pack up for the return home. She graduated this May from law school. My youngest daughter also graduated this May with a bachelor in pharmaceutical sciences and is continuing on towards her PharmD degree.

My passion is reading crime mysteries and romances, working in my yard and organizing my family. We are all animal lovers in my family. We work with an animal organization to adopt out homeless cats.

Issue 71 New Jersey Edition Welcome!



Hi, my name is Steven lee. I have been a part of Cranbury's warehouse section for a little over a month now. I grew up in queens, NY before I moved to NJ after a short stint in the navy. Before I came to Robert-James Sales I was in the USPS for a little over 2 years. Outside of the office I enjoy shooting, street ball, basketball, and anything related to cars.



OUR CUSTOMER

Is the most important person in our company.

OUR CUSTOMER

Is a human being with feelings like our own.

OUR CUSTOMER

Deserves our most courteous and attentive treatment.

OUR CUSTOMER

Does not interrupt our work; he/she is the purpose of

OUR CUSTOMER

Brings us his/her needs; it is our job to fulfill them.

OUR CUSTOMER

Is part of our company; he/she is not an outsider.

OUR CUSTOMER

Does not depend on us; we depend on him/her.

OUR CUSTOMER

"IS" our business.

My name is Roman Bednarz. I'm 25 years old I've been with Robert-James Sales for a month. I was born in Bayonne, NJ, and raised in Linden my whole life. I grew up speaking Polish in a Polish, Slovakian household. Before I began working for Robert-James Sales I worked as mail carrier for the United States Post Office. Robert-James Sales is a good work environment for me and I look forward to seeing what may come from this opportunity. During the week days I like to focus on work, when I'm off I like to play video games or work on cars.



Issue 71 New Jersey Edition

Robert-James Sales, Inc.

President:

James Bokor, Jr.

Chairman of the Board:

James Bokor, Sr.

Board of Directors:

James Bokor Sr.

Robert Glidden

James Bokor, Jr.

Gerard Mazurkiewicz

Robert Glidden, III

Jeffrey Parrish

45 Years

Anthony Eugeni

Anniversaries

Corporate	09/04/1974
Corporate	08/09/1979
Buffalo	07/27/1987
Chicago	09/18/1989
Corporate	09/04/1990
Corporate	08/23/1991
Chicago	07/19/1993
Corporate	07/14/1997
Buffalo	08/04/1998
N. Jersey	07/24/2000
N. Carolina	09/01/2000
Cleveland	07/10/2006
Buffalo	09/11/2006
Corporate	07/14/2008
	Corporate Buffalo Chicago Corporate Corporate Chicago Corporate Buffalo N. Jersey N. Carolina Cleveland Buffalo

(continued)

10 Years

<u>10 fears</u>		
Christopher Nichols	Cleveland	09/08/2009
Sandy Widmer	Buffalo	09/14/2009
<u>8 Years</u>		
Doreen Formica	Cleveland	07/25/2011
Christine McDougald	Buffalo	08/02/2011
Kevin Goode	Buffalo	08/22/2011
John Smith	Buffalo	08/22/2011
Karl Schultz	Buffalo	09/22/2011
<u>7 Years</u>		
Jeffrey Boulicault	Indianapolis	07/09/2012
Marvin Taliaferro	Buffalo	08/06/2012
Scott Revord	Chicago	08/13/2012
<u>6 Years</u>		
Steven Kirk	Corporate	09/30/2013
<u>5 Years</u>		
John Kelley	Cleveland	07/28/2014
<u>4 Years</u>		
William Greco	Chicago	08/24/2015
<u>2 Years</u>		
Mathew Padilla	Buffalo	07/10/2017
Seth Erbe	Cleveland	07/31/2017
Lawrence Moore	Indianapolis	09/18/2017
Gerald Hyatt	North Carolina	09/20/2017
<u>1 Year</u>		
George Belle	Buffalo	07/16/2018

Welcome New Employees

<u>Buffalo</u>		
Scottie Dickman	Warehouse	08/27/2019
Jason Darcy	Warehouse	08/30/2019
<u>California</u>		
Glen McNeil	Warehouse	09/09/2019
North Carolina		
Robert Cheek	Outside Sales	08/12/2019
New Jersey		
Steven Lee	Warehouse	08/22/2019
Roman Bednarz	Warehouse	09/23/2019

Issue 71 New Jersey Edition





Jim Bokor Sr and Stephanie Rademacher's son Tyler.





Gerardo Flores (Wisconsin) has a beautiful new granddaughter.



As the Columnist and Editor of the PIPELINE,
We welcome any input you may have with regards to
current events, suggestions and resources to share with other branches.
For those who contributed material,
thank you for making the newsletter more enjoyable.
Thank you.

Katya Sukaly & Tammy Tout